I. Leading in Infinite Games

II. Just Cause

III. Trusting Teams

IV. Worthy Rival

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As your leadership edge is sharpened, we believe the Holy Spirit is connecting with and speaking to your heart. Therefore, these discussion questions are for you to use on your own or with your team. Our hope is that these questions would be discussion starters that would be used for God’s purposes in growing you, your team and organization.

Simon describes the tension and obstacles leaders face when they are competing in a finite game when the game is infinite. He also talks about how to lead in the world of “infinite.”

**Leading in Infinite Games.** Simon mentions that the only true competition in an infinite game is with yourself. Ask questions such as:
- How do we make our products better this year than they were last year?
- How do we make our customer service better this year than it was last year?
- How do we make our culture stronger this year than it was last year?

Take a look at your team and organizational metrics. Are they set against competitive outside standards or against internal betterment of your own performance?

Take some time to write down how you can truly compete against yourself. What questions would you ask? What goals would be different?

**Just Cause.** What is your “beyond self” just cause that people are willing to sacrifice for? A just cause must be affirmative and positive. Write down your thoughts below and share with your team.

Simon shares that just cause visions must pass three tests. Write down your thoughts on how your vision passes or fails each of these tests:

- **Resilient.** How is your vision resilient? Is it strong enough to withstand cultural, political, and technological change? Check the box if yes.
- **Inclusive.** Is your vision inclusive? Does it involve everyone? Anyone who believes in the vision should believe and should feel that they play a powerful role in the advancement of that just cause. Check the box if yes.
- **Service-Oriented.** How is your vision service-oriented? Does the primary benefit go to someone other than the service contributor (i.e. the leader, the investor, etc.)? Check the box if yes.
**Trusting Teams.** Simon shares that leaders are responsible for creating an environment in which people can feel they can be their best selves. How does your work environment promote your personal best as well as that of the other individuals on your team?

What changes in your environment might be necessary in order to improve safety so that individuals feel like they can be themselves, and teams become more trusting? List 1-2 ideas below.

**Worthy Rival.** Who is your “worthy rival”? Who exists to push you to be better? Remember, you are not creating a finite game and competing against this person—but competing with them. Write down below who inspires, intimidates, and challenges you to perform as a better version of yourself.

What industry or non-industry “worthy rival” drives your team or organization’s performance? In what kinds of ways do they push you to be your best? Note your thoughts below.

Identify your “ideological rival”. What system of your industry do you fundamentally disagree with to keep you on the straight and narrow in delivering the service you do?

**Existential Flexibility.** Simon shares how a just cause must have existential flexibility. In order to survive long-term we must be willing to blow up short-term ideas, goals and systems we currently have. Whether large or small, what might you consider blowing up in order to accomplish your just cause? Write down what comes to mind below.

**Courage.** We need courage to continue to play the infinite game and not revert back to the finite game. In what ways can you continue to be encouraged to have a just cause, build trusting teams, and live a service-oriented life so that people will say, “This organization is better because you worked here!” Please note your ideas below.